

Maxfield McKenzie
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Proven Specialist with 35+ years of experience in the wholesale commercial and residential furniture industry, space planning and hospitality design. Possesses a firm knowledge of construction and code compliance with expertise in turnkey contract negotiation. Brings an extensive track record in providing unique client-centric customization. Adept at seeing and acting upon unrecognized needs to affect a solution, saving clients time and money.

AREAS OF EXPERTISE

Large Contract Sales • Furniture Procurement • Furniture Design • Management • Space Planning • Hospitality Design • Construction Management • Multi-Family • ADA Compliance • Logistics • Valuation Appraisal

NOTED ACHIEVEMENTS

- Multifamily turnkey development that includes implementation of architectural design, project estimation, bidding, and construction management; which involved coordination, supervision, and project logistics.
- Multisite bank installations, including furniture design, procurement, and logistics. Locations in the U.S., South America, Antigua, Monsurrat, and Mexico
- Multicity and multinational installations with international bank and financial firms. Efforts included specifying, purchasing, and designing all domestic and international office spaces, as well as planning and supervising each installation.
- Development, design, and construction of a new educational building for St. Thomas Episcopal School.
- Century-old sorority house renovation and repurposing. Successfully completed bringing the house into code and safety compliance with a minimum of cost and before school-year deadline. Fully modernized the facility to accommodate new technology and living features, including adding a floor.

EXPERIENCE

McKenzie Galleries & Commercial **Owner**

Oct 1982 to Present

Responsible for management, showroom design, space planning and furniture product development, procurement and purchasing, warehouse services and shipping, sales and marketing, HR and employee payroll, website development and management. Coordinate business-to-business sales of mid-to-high-end commercial and residential furniture nationally and internationally. Provide procurement and brokering services for large single-use developments.

Carroll Leathers January 2015 to Present
Sales Representative
Cover Texas and Oklahoma territories.

Elegant Furniture & Lighting July 2021 to Present
Sales Representative
Hospitality, commercial, senior living, and healthcare lighting, furniture, and mirrors.

Seating, Inc. June 2023 to Present
Texas Sales Representative
U.S.-made executive, task, commercial, and specialty seating.

Prince Seating June 2018 - Present
Texas Sales Representative
Hospitality seating specializing in all types of hotels and restaurant seating, from stacking chairs to bar and lounge seating.

Education

Texas A&M University
B.S. Psychology, 1982
Activities and societies: Texas Aggie Band, Kappa Sigma Fraternity (Founding Father)

Licenses & certifications

NEWH-The Hospitality Industry Network, issued 2015 Credential ID 62595
Member ASID-Texas Gulf Coast Chapter, issued July 2004 Credential ID 91376 (sanctioned American Institute of Architects)