

**Please complete these steps to apply for this membership:**

1. Complete the business application (page 2), including members and payment information\*
2. Complete an individual application (page 3) for **each** member listed:  
<http://www.newh.org/wp-content/uploads/Membership/ChapterLevelBusinessIndividualApplication.pdf>  
**Email business application and individual applications to [newh.membership@newh.org](mailto:newh.membership@newh.org)**
3. Complete the Resource Listing page (pages 4-5 of this packet)
4. Email your member headshots (high resolution digital photo) to [newh.membership@newh.org](mailto:newh.membership@newh.org)
5. Email your company logo and up to 4 product/installation images (high resolution digital images) to [newh.membership@newh.org](mailto:newh.membership@newh.org)

Your application will be reviewed for approval by the NEWH chapter within 30 days. You will be notified once approved.

\*To apply by mail/pay by check, please mail payment and applications to:

NEWH, Inc.  
Attn: Membership  
PO Box 322  
Shawano, WI 54166

Any questions? Email [newh.membership@newh.org](mailto:newh.membership@newh.org) or call 800-593-6394

## CHAPTER LEVEL BUSINESS MEMBERSHIP APPLICATION

*Application for a Chapter Business Membership is to an individual chapter. Companies may join as many chapters as desired, provided that a separate application form is submitted and the required dues are paid to each Chapter.*

### chapter affiliation:

### company information:

company:

address:  suite:

city:

state:  zip:

phone:

alt. phone:

fax:

web address:

e-mail address:

year business started:

year entered hospitality:

type of business:  
*i.e., design, sales, hotel management, manufacturing, etc.*

type of product or service:  
*i.e., design, lighting, accounting, upholstered goods, landscaping, catering, housekeeping, kitchen equipment, etc.*

directory by-line:  
*Use this opportunity to promote yourself and your company. This will be included in the International Membership Directory - so let all of our members know what you do...what you sell...what you manufacture...what you design...what you purchase...etc.*

### company contact:

last name:

first name:

middle initial:

position:

references: *Please list two (2) industry references who are familiar with your work in the Hospitality Industry*

Name

Company

Phone

Name

Company

Phone

### membership:

*Dues for a Chapter Business Membership is \$425<sup>00</sup> per Chapter affiliation. The Chapter Level Business Membership affords companies two assigned courtesy memberships and up to four assigned discounted memberships at half the standard chapter dues. Please email a high resolution logo (preferably in EPS format) to newh.membership@newh.org for inclusion in the Membership Directory.*

**\$ 425.00**

*company employed courtesy member:	<input type="text"/>	(NO CHARGE)
*company employed courtesy member:	<input type="text"/>	(NO CHARGE)
*company employed discount member:	<input type="text"/>	(1/2 OF CHAPTER DUES)
*company employed discount member:	<input type="text"/>	(1/2 OF CHAPTER DUES)
*company employed discount member:	<input type="text"/>	(1/2 OF CHAPTER DUES)
*company employed discount member:	<input type="text"/>	(1/2 OF CHAPTER DUES)

*\*Each member listed above must also complete an INDIVIDUAL membership application and submit with this form.*

**total amount due:**

### Statement of Applicant

**In applying for membership in the NEWH, Inc., I attest to the accuracy of the information in this application and will do all within my power to maintain and enhance the integrity and prestige of the NEWH, Inc. and abide by the NEWH By-laws.**

signature:  title:  date:

Check #  payable to NEWH  Visa  MC  Amex email receipt to:

Card number  Amt: \$  Exp Date  CVC Code

Print name as shown on card  Billing Street Address

Signature  Billing City  State  Zip

## CHAPTER LEVEL BUSINESS INDIVIDUAL MEMBERSHIP APPLICATION

company:

please complete application and mail/email to: **NEWH Membership**  
**PO Box 322**  
**Shawano, WI 54166**  
**newh.membership@newh.org**

chapter affiliation:

### personal information:

last name:   
 first name:   
 middle initial:   
 date of birth:   
 spouse/  
 significant other:

home address:  apt:   
 city:   
 state:  zip:   
 phone:   
 fax:

Preference for: **Mail:**  home  business **Email:**  personal  business

### business information:

year entered industry:   
 type of business:   
*i.e., design, sales, hotel management, manufacturing, etc.*  
 occupation:   
*Use this opportunity to promote yourself and your company. This will be included in the International Membership Directory - so let all of our members know what you do...what you sell...what you manufacture...what you design...what you purchase...etc.*  
 type of product or service:   
*Where you would like to be listed in the Resource Section of the Directory*

job title/position:   
 company:   
 address:  suite:   
 city:   
 state:  zip:   
 phone:   
 fax:   
 cell:  display cell on NEWH website? Yes  No   
 e-mail:   
 web address:

**please list two (2) industry references who have known or worked with you for at least one (1) year.**

name	<input type="text"/>	company	<input type="text"/>	phone	<input type="text"/>
	<input type="text"/>		<input type="text"/>		<input type="text"/>

### Statement of Applicant

In applying for membership in the NEWH, Inc., I attest to the accuracy of the information in this application and will do all within my power to maintain and enhance the integrity and prestige of the NEWH, Inc.

signature:  date:

*The information provided on this application is confidential and will not be given, sold or rented to any organization, business, etc.*

*Only your business information will be included in the NEWH, Inc. International Membership Directory.*

please submit a digital photo  
 for Membership Directory  
**to**  
**newh.membership@newh.org**  
**be sure to include your name in the email**  
**BY SUBMITTING YOUR PHOTO, YOU ARE AGREEING TO ALLOW**  
**NEWH TO USE IT FOR PROMOTIONAL PURPOSES.**

## Member Resources

Members – This is how you will be listed:

1. The product listings are for those who manufacture or represent the manufacturer.
2. Hotels, restaurants, catering and food/beverage categories are for those who own or work in them.
3. Consultants are those who advise, not sell
4. Purchasing = PROCUREMENT/PURCHASERS and/or PROJECT MANAGEMENT
5. Designers = DESIGN: Interior and/or PROJECT MANAGEMENT only

## Associations/ Organizations

Associations &  Organizations

## Education

Educator  Student  Educational Institution

## FF&E

### ACCESSORIES

- Clocks/Mirrors
- Trimmings
- Umbrellas
- Other

### ADA COMPLIANCE RELATED

- Alarm & Detection Systems
- Barrier Free Products
- Safety
- Signage
- Other

### AMENITIES

- In Room
- Locks/Safes/Security
- Minibars

### ARTIFACTS & ANTIQUES

- Antiques
- Leather Books
- Other

### ARTWORK

- Decorative & Stained Glass
- Original
- Picture Frame Moulding
- Prints/Reproductions/Photography
- Sculpture
- Other

### BATH/SPA

- Accessories
- Health/Spa Equipment
- Robes/Slippers/Linens
- Shower
- Curtains/Enclosures
- Sinks/Vanities/Plumbing
- Whirlpools/Saunas
- Other

### BEDS & BEDDING

- Bed Spreads/Comforters/Duvets
- Box Springs/Mattresses/Frames
- Linens/Pillows
- Sofabeds/Wallbeds
- Upholstered Headboards
- Other

### BUILDING/ARCHITECTURAL COMPONENTS

- Architectural Elements
- Awnings/Canopies
- 

Ceilings/Columns/Millwork

- Decorative Glass
- Decorative Hardware
- Doors
- Fountains/Garden Art
- Laminates & Solid Surfacing
- Molding/Rail, Walls/Partitions
- Paint/Coatings/Color
- Stone/Marble/Granite
- Tile - Glass/Ceramic/Vinyl
- Other

### ELECTRONICS

- Commercial Supplies
- Locking Systems
- Other

### EQUIPMENT

- Air Cleaners/Smoke Removers
- Appliances
- Audio/Visual
- Bakery
- Banking/ATM
- Banquet
- Bar
- Electrical
- Entertainment
- Foodservice
- Ice Machines/Vending
- Laundry
- Playground
- Refrigeration
- Storage
- Supplies
- Other

### FABRICS

- 
- Coating/Lamination/Backing
- Drapery
- Fibers
- Flame Retardant
- Leather/Suede
- Protective Treatment
- Silk
- Trimmings
- Upholstery
- Vinyl
- Woven/Printed
- Other

### FANS

- Fans

### FLOORING

- Area Rugs
- Axminster & Wilton
- Carpet
- Carpet & Floor Care Equipment
- Carpet Fibers
- Laminates/Vinyl
- Marble/Stone/Tile
- Padding/Cove Base/Binding
- Wood
- Other

### FURNITURE

- Bookcases/Desks/End tables
- Carts
- Casegoods/Armoires/Bureaus
- Casual/Outdoor
- Metal/Iron
- Occasional
- Office
- Rattan/Wicker/Natural Fiber
- Seating/Banquettes/Benches
- Seating/Barstools
- Seating/Conference
- Seating/Cushions
- Seating/Stacking
- Seating/Table Seating/Metal/ Wood
- Seating/Upholstered
- Senior Living/Health Care
- Tables
- Tables/Banquet/Conference Tables
- Tables/Folding/Game
- Tables/Glass/Metal/Wood
- Tables/Table Bases
- Tables/Table Tops
- Other

### HARDWARE

- Hardware

### LIGHTING

- Architectural
- Ceiling Fans/Sconces

- Chandeliers
- Consultants
- Emergency
- Floor/Table Lamps
- Fluorescent
- Historical Replication/Restoration
- Lighting Control Systems
- Outdoor
- Shades
- Theatrical
- Lighting/Track/ Recess
- Other

### PLANTSCAPE

- Live Plants
- Planters
- Silks
- Other

### SECURITY

- In-Room Safe
- Locks
- Other

### TABLETOP PRODUCTS

- China
- Glassware
- Linens & Napery
- Other

### UNIFORMS

- Uniforms

### WALLCOVERINGS

- Acoustical Materials
- Decorative Finishes/Murals
- Embossed/Relief
- Fabric
- Laminates
- Paint/Paint Systems
- Papers
- Surfacing Materials
- Tile/Marble/Stone/Mosaic
- Vinyl
- Other

### WATER FEATURES

- Indoor/Outdoor
- Other

### WINDOW TREATMENTS

- Blinds/Shutters
- Drapery Hardware
- Fabric
- Solar/Safety Film
- Other



The Hospitality Industry Network

### GSA

- Government Contractor

### Media

- Publications
- Tradeshows/Exposition

Services

### Miscellaneous

### Multi-line Representatives

- Multi-Line Representative

### Ownership/Property/Cruise Ship

#### CASINO/RESORT

- Casino/Resort

#### CRUISE SHIP

- Cruise Ship

#### HOTELS

- Brand
- Broker
- Consultants
- Franchising

- Management Firms
  - Owner/Developer
  - REIT
- #### RESTAURANT/CLUB
- Restaurant/Club

#### THEME PARKS

- THEME PARKS

#### TRADE CENTERS

- TRADE CENTERS

### Senior Living

- Furniture
- Interior Design

### Services

#### ARCHITECTURE

- Architect
- Architectural Office
- Architectural Illustrator
- CAD Designer
- Other

#### ARTISTS/CUSTOM CRAFTSMEN

- Artists/Custom Craftsmen

#### BROKERS

- Hotel/Motel
- Real Estate

#### BUSINESS SERVICES

- Accounting/Tax Consultant
- Advertising
- Asset Management
- Attorney/Legal
- Claims Recovery
- Consultant
- Contract Services
- Credit Card Processing
- Development
- Employee Benefits
- Executive Search
- Financial Services Card Provider
- Funding Sources

- Image Development
- Insurance
- Loan Consultants
- Marketing
- Owners Representative
- Payroll Processing
- Photography
- Promotional Materials/Packaging
- Public Relations
- Small Business Administration Lender
- Website Design
- Other

#### CATERING/EVENT PLANNING & MANAGEMENT

- Catering/Event Planning & Management

#### COMPUTERS

- Hardware
- Software
- Other

#### DESIGN

- Architectural Illustrator
- CAD Designer
- Color Specialist
- Interior
- Product

- Senior Living/Healthcare
- Other

#### ENGINEERING

- Engineer

#### ENTERTAINMENT

- Entertainment

#### FOOD/BEVERAGE

- Food & Beverage

#### GENERAL CONTRACTORS

- Construction
- Electrical
- Heating/Air Conditioning
- Plumbing

#### GRAPHICS

- Design & Production
- Hotel Guides/Maps/Directories
- Image Development
- Printing
- Signage

#### PROCUREMENT/PURCHASERS

- Procurement/Purchasers

#### PROJECT MANAGEMENT

- Project Management

#### SERVICES

- Equipment/Appliances
- Install/Transport/Warehousing

- Maintenance
- Plating/Powder Coating
- Refinishing/Refurbishing/Restoration
- Other

#### SWIMMING POOLS

- Cleaning Systems

#### TECHNOLOGY

- Hardware/In Room Services
- In-Room Television Advertising
- IT/Internet Services
- Online Reservation Systems
- Satellite TV Services
- Telecommunications
- Television/Radio
- Other

#### TIMESHARES

- Interior Design
- Management Firms
- Other

#### TRAVEL SERVICES

- Travel Services

### Sustainable

#### SUSTAINABILITY

- Energy Management